



**3<sup>rd</sup> Summit of South Asian Countries SME Forum**  
**29 April, 2018**  
**Kathmandu, Nepal**



# PROCEEDING REPORT



**Organized by:**  
**South Asian Countries SME Forum**  
**Federation of Nepal Cottage and Small Industries (FNCSI)**

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## 1. BACKGROUND

The 3<sup>rd</sup> Summit of South Asian Countries Small and Medium Enterprises (SME) Forum was jointly convened by the two organizations involved in promotion and development of Micro Cottage Small and Medium Enterprises (MSMEs) in South Asian region: The South Asian Countries SME Forum and the Federation of Nepal Cottage and Small Industries (FNCSI).

South Asian Countries SME Forum was established by the first regional gathering of leading Federations of Small and Medium Enterprises (SMEs) in 2005 held in Kolkata India by the joint initiation of Federation of Association of Cottage and Small Industries of India (FACSI), Kolkata/India, Federation of Nepal Cottage and Small Industries (FNCSI) Kathmandu/ Nepal, National Association of Small and Cottage Industries of Bangladesh (NASCIB) Dhaka/ Bangladesh and Bhutan Chamber of Commerce and Industries (BCCI) Thimphu/Bhutan so as to foster the regional cooperation to promote the regional trade and to enhance the development of SMEs in the region. The reason behind the emergence of the forum was due to the realization of the fact that global competitiveness has posed challenges for SMEs' growth at all levels including South Asia and thus exchange of knowledge, experience and opportunities to overcome the challenges at intra regional level could benefit to one another.

South Asian Countries SME Forum aims to bring together all the SME lead organizations associations in the region for exchange of regional trade information. The forum has been flourished to come out its various activities with common agendas of SME development in the south Asia. The regular performances where the forum engaged and active on exchange of trade information, mutual cooperation, lobbying and advocacy to respective governments, to organize and facilitate to participate on national, international and global trade fairs and exhibitions.

Headquartered in Kathmandu, FNCSI is a Business Membership Organization that helps to build sustainable national economy through promotion and development of the micro, cottage and small industries sector in Nepal (refer website, [http://fncsi.org/index/?page\\_id=5](http://fncsi.org/index/?page_id=5)).

In the past, two summits of South Asian Countries SME Forum have been successfully organized. The first summit was held in Kolkata, India in 2005. And the second summit was organized in Dhaka, Bangladesh on January, 2016 with the theme on "Regional Bonding through SME Development". And the second summit in Dhaka has given responsibility to FNCSI/Nepal to organize the third South Asian Countries SME Forum's summit in Nepal.

It is in this light, the FNCSI has organized "3rd Summit of South Asian Countries SME Forum" on 29th April, 2018 in Kathmandu, Nepal. The theme of this summit is Expanding MSMEs Linkage beyond the Border.

In this summit, delegates and participants from different countries were offered a fully facilitated, open platform to share their knowledge, experience, ideas and perspectives to strengthen collaboration and mutual cooperation among South Asian for the promotion of MSMEs in the region.

The basic objective of the 3<sup>rd</sup> Summit of South Asian Countries SME Forum organized by FNCSI at Kathmandu, Nepal on 29<sup>th</sup> April, 2018 was to reiterate the Dhaka Declaration to continue the objectives as set forth there in at Dhaka on 21<sup>th</sup> January, 2016 in order of furtherance of the action of the forum. Therefore, it has sustained its focus by stressing on its implementation in the days to come.

The primary objectives of the 3<sup>rd</sup> summit were:

- To organize 3<sup>rd</sup> Summit of South Asian Countries SME Forum, as regular event, handover the presidentship from Bangladesh to Nepal and formation of Forum General Executive Committee.
- To review and recommend possible area of amendments on the Forum's existing Article of Associations
- To strengthen regional cooperation among member organization from South Asian region for MSMEs promotion in the region.

In 3<sup>rd</sup> Summit of South Asian Countries SME Forum, following member organizations were participated:

1. Federation of Nepal Cottage and Small Industries, NEPAL, Member of SAC SME Forum
2. National Association of Small and Cottage Industries of Bangladesh, BANGLADESH, Member of SAC SME Forum
3. Federation of Cottage and Small Industries of India, INDIA, Member of SAC SME Forum
4. Indian Industries Association (IIA), INDIA, Observer of 3<sup>rd</sup> SAC SME Forum
5. International Chamber of Commerce, CHINA, Observer of 3<sup>rd</sup> SAC SME Forum
6. Federation of National Industries and Commerce, NEPAL, Observer of 3<sup>rd</sup> SAC SME Forum

The Summit was organized into two main sessions: Inaugural and Business session.

## 2. INAUGURAL SESSION

FNCSI welcomed the chief Guest Honorable Minister **Mr. Matrika Prasad Yadav**, Ministry of Industry, Commerce and Supply and all other representatives of SAC MSMEs including China. **Mr. Mirza Nurul Ghani Shovan** (President of South Asian Countries SME Forum and National Association of Small and Cottage and Small Industries (FACSI)) was honored as the Chairperson of the Session. All the chief guests, chairpersons, dignitaries and representative were welcomed with Nepali *Dhaka Khada*. The ceremony was inaugurated with the lighting of the traditional lamp “*Panas*” by the chief guest of the event Honorable Minister, followed by National Anthem of Nepal.



Inauguration by Honorable Minister Mr. Matrika Prashad Yadav

### 2.1 Dias Call

- **Mr. Mirza Nurul Ghani Shovan**, President of South Asian Countries SME Forum and National Association of Small and Cottage and Small Industries (FACSI)
- **Mr. Shyam Prasad Giri**, President, Federation of Nepal Cottage and Small Industries (FNCSI)
- **Mr. H K Guha**, Senior Vice President, South Asian Countries SME Forum and President Federation of Association of Cottage and Small Industries (FACSI)
- **Mr. Suresh Pradhan**, Coordinator of 3rd SAC SME Forum Summit, VP of SAC SME Forum and Immediate Past President of Federation of Nepal Cottage and Small Industries (FNCSI)
- **Mr. Rajesh Kazi Shrestha**, Vice President, World Association of Small and Medium Enterprises (WASME)
- **Mr. Basu Dev Giri**, Chairperson of Central Advisory Committee and Former President of Federation of Nepal Cottage and Small Industries (FNCSI)
- **Mr. Suneel Vaish**, President, Indian Industry Association (IIA)
- **Mr. Han Zhicheng**, Vice President, International Chamber of Commerce, China
- **Mr Indrananda Abeysekera**, President of Association for Sri Lanka Social and Cultural Cooperation (ALSCSCC)



## 2.2 Welcome Speech

On behalf of the team at FNCSI and SAC SME Forum, Mr. Suresh Pradhan, Coordinator of 3<sup>rd</sup> Summit of South Asian Countries SME Forum welcomed the chief guest, honorable minister for Ministry of Industry, Commerce and Supplies and all our foreign delegates from Bangladesh, India, Sri Lanka and China for their commitment to participate at this summit and presence on the very day. He talked about the history of last 13 years of SAC SME Forum. He also stated that SMEs working on their best to perform and presence from Afghanistan to Sri Lanka and Sri Lanka to Bhutan even China, but due to some deficiencies Nepal still remain to incorporate all the South Asian Countries at one place at once.



Welcome Speech from Mr. Suresh Pradhan

He also talked about the present global context; strategic economic dimension had been reverted to South Asia inclusive of ASEAN by its natural resources and market size. Mr. Pradhan stated that the population of South Asian Country (8 countries) is about 23.7% and China alone has 18.5% of the world and this population distribution expresses the economy and markets with unexplored resources are still in the region.

The expectation from the summit, explained in his speech are:

1. Up gradation on trade facilitation, transit and connectivity. In the present stagnant context of SAARC state level cooperation we the Forum could collaborate on open the DEAD-LOCKS on trade transaction to make in smooth operation.
2. Economic diplomacy should be initiated by respective diplomatic mission for facilitation on trade transaction and investment environment.
3. Massive cooperation on single country and multi-country level exhibition and trade fair involvement and facilitation.
4. Additional efforts and investment needed further activities on regional value chains (RVCs) for full-fledged industrialization process inclusive of contract manufacturing.
5. Collaboration on exploring the opportunities and challenges for innovation and technology transfer
6. Strengthening Forum by increasing members in regional network by PPP Module.
7. SAC SME Forum to be chartered as SAARC SME Forum by the by all respective nation involved in SAARC inclusive of government and private sector.
8. Hassel free mobility of goods and services inclusive of people. To address the issue BBIN and one belt one road format connected with China to be implemented in fast track basis and widen SAARC visa for the people traveling to respective countries.
9. Regional quality standards to be established and by the same MADE IN SAC and/or SAARC brand promotion to be done.
10. Bi-lateral and Multi-lateral collaboration on G2G, G2B, B2B, B2G, B2C model are to be implemented.

11. Understanding and advocacy/lobby on NO-HOLDING on infrastructure development activities
12. Establishment of regional facility center for MSMEs at least on state level of respective South Asian Countries.
13. Expedite regional tourism plans/products for cumulative approach on tourism Regional Value Chain (RVC)

At last he thanked for valuable support from all the Presidents, Office bearers, secretariats and team of respective associated organizations and specifically FNCSI board and secretariat team for their generous contribution and support to make this event success.

### **2.3 Greeting Messages**

#### ***Speech by Mr. Han Zhicheng, Vice President, International Chamber of Commerce, China***

Mr. Han Zhicheng said that Nepal is the important partner in MSME sector and should have strong bilateral relation to promote medium, Scale and Cottage industries in both countries with the exchange in tradition, culture as well as technology. He also stated that both of the countries can be benefitted from each other in exchange of agricultural products. Finally, he wished all the SAC members for the prosperous progress of MSMEs.

#### ***Speech by Mr. Shyam Prasad Giri, President of FNCSI***

Mr. Shyam Prasad Giri stated that the forum should be made more proactive for the growth of economy through the exchange of ideas, technology and products among the South Asian countries. As the motto by present Prime Minister of NEPAL “Grow Together, grow for prosperity of Nation” stated, Nepal is striving for the development and moving towards a lot of stability politically. But stability is still lagging in terms of economic condition and it is a good time to go ahead in economic stability. Thus, he concluded his speech by saying that, all the South Asian countries should help each other and grow economically together.

#### ***Speech by Mr. Rajesh Kazi Shrestha, Vice President of World Association of Small and Medium Enterprises (WASME) and President, Nepal Chamber of Commerce***

Mr. Rajesh Kazi Shrestha started his speech by thanking all the members of FNCSI for allowing him to express his gratitude towards SMEs. He also stated that Nepal Chamber of Commerce, FNCSI and WASME are working together to progress the economic condition of the country since it was established in 1980.

Furthermore, he said that there are large number of smaller entrepreneurs rather than large and these small entrepreneurs/organizations are the backbone of every developing nations and also the bridge between the government and people of any nation. He also said that the SAC SME Forum should work together effectively to promote small, medium and cottage industries.

Besides focusing on import and export of any nations every government should make favorable policies so that SMEs can be promoted without any hassle.



## 2.4 Chairmanship Handing over Ceremony

Handing over the Presidentship by Mr. Mirza Nurul Ghani Shovan, President of SAC SME Forum to FNCSI received by Mr. Shyam Prasad Giri, President, FNCSI Nepal and then handed to Mr. Suresh Pradhan, Immediate Past President, FNCSI



Handing over the presidentship

### ***Speech by Mr. Mirza Nurul Ghani Shovan (Immediate Past President of South Asian Countries SME Forum)***

Firstly, Mr. Mirza Nurul Ghani Shovan conveyed heartiest thanks to FNCSI Nepal and team for organizing this event and said that he is optimistic and hopeful for the prosperity of MSMEs in all South Asian Nations. He also talked about making the forum stronger and promoting SME in all SAARC nations via trade fair and he said that, if all of the nations work few things great and hard then any goal can be achieved.

Later he congratulated newly elected president Mr. Suresh Pradhan and shown his optimistic view about the work and hope new president would do for the betterment of all the MSMEs in all Nepal as well as other SAARC nations.

## 2.5 Inaugural Speech

### ***Honorable Minister, Mr. Matrika Prasad Yadav, Ministry of Industry, Commerce and Supply***

Honorable Minister Matrika Prasad Yadav expressed his gratitude and wished for the success of the event hosted by FNCSI Nepal. He also talked about the different scales of industries like small, medium and cottage industries. He said that it is always difficult to work together and will

arise different challenges. Thus, the organizations like SAC SME Forum play a vital role to promote SMEs in the SAARC nations where small and medium scale industries are the backbone of economic part of any nation.



Inaugural Speech by Honorable Minister Mr. Matrika Prashad Yadav

He also congratulated newly elected president Mr. Suresh Pradhan and is optimistic towards the promotion of SMEs in Nepal. He stated his excitement, as the government of Nepal is also trying to promote small and medium industries, as the major exported products comes from such small and medium business.

He also talks about the recent Prime Minister's visit to India and the future plans to connect Nepal with India via Waterways and Tunnel ways. He also wanted to have similar opportunities and relations with other SAARC nations and invited those nations to invest in Nepal. He assured that the required help will be provided by the government of Nepal as well to promote foreign business in Nepal.

At last he thanked all the member nations of South Asian Countries SME Forum and FNCSI for organizing such event which would progress the economy of all the South Asian Nations, and getting wonderful chance to express his feelings to promote SMEs.

## **2.6 Presenting Institutional Appreciation**

Mr. Shyam Prasad Giri, President of Federation of Nepal Cottage and Small Industries has presented Institutional Appreciation to Chief Guest and other dignitaries and to all participating member organizations.

Similarly, FACSI, INDIA has also presented mementos and *Uttariya* to chief guest and the dignitaries in the dais.

Likewise, NASCIB, BANGLADESH has presented token of love to Chief Guest and other dignitaries.

## **2.7 Vote of Thanks & Closing Remarks of Inaugural Session**

Mr. H. K. Guha, Senior Vice President, South Asian Countries SME Forum and President, Federation of Association of Cottage and Small Industries had his closing remarks for the inaugural ceremony with his few verdicts. After the vote of thanks and closing remarks the floor was open for some approaches and ideas.

### 3. BUSINESS SESSION

The afternoon business session was cheered by MR. Suresh Pradhan, the newly elected president of SAC SME Forum, followed by the Dias seating of Mr. Shovan (Immediate Past President of SAC SME Forum), Mr. HK Guha (Immediate Senior Vice-President of SAC SME Forum), and Mr. Shyam Prashad Giri (President of FNCSI), Mr. Suneel Vaish, President, Indian Industries Associations (IIA), Mr. Shiba Prasad Kattel, President of Federation of National Industries and Commerce, Honorable Mr. Prakahs Rawal, Member of Parliament, Province No. 7 & Vice President of FNCSI.

#### 3.1 Expression of Interest on strengthening SMEs linkage - Indian Industry Association (IIA)

Mr. Vaish stated that all the South Asian Countries i.e. Afghanistan, Bangladesh, Bhutan, India, Maldives, Nepal, Pakistan and Sri Lanka have their unique selling propositions and are located near to each other compared to any other country of the world. Hence doing business among them will be more cost effective. Furthermore, he conveyed that a permanent secretariat is also required to be set up which will work for the business linkage among MSMEs of SAC. He also talked about the forum may also organize more B2B meetings/visits and exhibitions of MSME products in each other countries. For example, the Art & Crafts of Nepal is famous worldwide; its exhibitions can be held in India and so on.



Speech by Mr. Suneel Vaish

He also informed about IIA which is one of the biggest MSME Association in India having more than 7000 MSMEs as their direct members. The concept of an online platform to all the members as well as anybody else in the world to establish B-2-B contacts for business transactions was provided.

He proposed the constituent member Associations of SAC SME Forum may enter in to a Memorandum of Association wherein we may interact on the following lines for mutual benefits:

1. To regularly exchange information, publications and material concerning economic development, foreign trade and investment policies, etc.

2. Assist each other in organizing Business delegations facilitating their business interest
3. Assist each other in development of pilot projects for SME sector in designated area
4. To have sustainable mechanism of dialogue and platform for discussions and develop strong institutional trade and business between partnering associations
5. To promote people-to-people contacts

## 3.2 Country Paper Presentation

### 3.2.1 BANGLADESH Country Paper Presentation

- Mr. Muhammad Munir uz Zaman, Vice President, NASCIB, Bangladesh

Bangladesh, officially the People's Republic of Bangladesh, is a country in South Asia. Bangladesh is a unitary parliamentary republic with a diverse cultural heritage. It is a Next Eleven emerging economy. It is the member of Commonwealth of Nations, the World Trade Organization, the OIC, NAM, the D8, BIMSTEC, BCIM and SAARC. The Country is populated by 165 Million People.



Country Paper Presentation of Bangladesh

#### *MSMEs in Bangladesh*

Micro, Small and Medium Enterprises (MSMEs) has increased job opportunities for the poorest section of the population, rural artisans and also verities of home-based production units. It increased manpower, developed technology, service related activities, exports, middlemen services, linkage program, repair and service activities. Home-based cottage industries as new experience and the results of the success encouraged. Various types of MSMEs operations are now being experimented and observed with a challenging attitude, new ventures and use of latest technologies available as their achievements.

#### *Role of SMEs in Bangladesh Economy*

- Currently Bangladesh Economy is witnessing transformation from an agro-based economy to an industrial one.
- The contributions of industry and agriculture to GDP were 13.09 % and 31% respectively in the fiscal year 2016-17.

- Small and medium enterprises (SMEs) proved their potentiality in productivity, employment generation and poverty reduction as a reliable tool.
- SMEs has become engine of growth and reduction of unemployment and poverty.
- SMEs are generating more jobs with comparatively nominal investments.

#### *NASCIB and Its Activities for MSMEs*

The National Association of Small & Cottage Industries of Bangladesh (NASCIB) is the apex trade organization started activity in the year of 1984 to cater to the needs of the member-entrepreneurs in the micro, cottage, small including medium sector in Bangladesh.

#### *NASCIB Activities:*

- Infra-structure Development of National & District Offices Including Entrepreneurship.
- Industrial Fair Organizing at Dhaka and District Level.
- Publication of Quarterly Newsletter with Trade, Business and other related Information.
- Market Information Supply to the members and use of Library set-up at Dhaka Central Office.
- Advocacy with Ministries, Government Departments and Related Organizations.
- Arbitration service to settle disputes where association members are concerned.
- Promotional Services Provided for Entrepreneurial Development.
- Human Resource Development taken up for the growth of MSME with various skill training.
- Dialogues held with the Government for formulation of favorable policies.

#### *NASCIB's Activities with Government*

- Member, National Council for Industrial Development (NCID), headed by honorable Prime minister
- Member, Executive Committee of National Council for Industrial Development (ECNCID), Ministry of Industries
- Member, National Productivity Council (NPC), Ministry of Industries
- Member, Consultative Committee for Commerce, Ministry of Commerce
- Member, Committee for Science & Technology, Ministry of Science and Technology
- Member, Advisory Council of SCITI, Training Centre of BSCIC
- Member, Business Promotion Council (BPC), Ministry of Commerce
- National Committee for Small and Cottage Industries, Ministry of Industries
- Member of Board of Directors, SME Foundation

#### *NASCIB's International Linkage*

- NASCIB is the active member of South Asian Countries SME Forum
- NASCIB has MoU with FACSI, India
- NASCIB has MoU with FNCSI, Nepal
- NASCIB has MoU with Bengal Chamber, Kolkata, India
- NASCIB has affiliation with International Organizations such as APO, WASME.
- NASCIB is performing as implementing agency for B-Skillful Project Funded by EU and GoB

#### *How NASCIB's Work with SAC SME Forum*

- Active Participation in Regional Meeting
- Active Participation in SME Summit in Different Regional Countries
- Active Organizing Country of SME Summit
- In Regular Communication with Forum Management
- Regular Communication with Forum Secretariat

#### *For More Strengthening of SAC SME Forum*

- We can Organize the Regional Meeting More Frequently
- To Activate the Forum's Executive Committee for Enhance Inter Relationship and Connectivity.
- To Maintain regular communication with Forum's Secretariat
- To Maintain a Forum's Yearly Work Calendar for Round the Year Program.
- To Maintain Inter-Country Communication for SME Related Knowledge Sharing.
- To Maintain Knowledge Sharing for Technology Up gradation in SME Sector
- To Maintain a Webpage and E-Portal for Easy Access of MSMEs of the Region.

### **3.2.2 INDIA Country Paper Presentation**

- Mr. H.K Guha, President, FACSI, INDIA

#### *Overview of MSME SECTOR in INDIA*

Micro, Small and Medium Enterprises (MSME) sector is a significant contributor to the economic growth of our country. It not only acts as the backbone of manufacturing, agriculture & engineering and services, but also is among the top employment generating sectors.



Country Paper Presentation of India

He also states that, the sector is characterized by low investment requirement, operational flexibility and location wise mobility which enables providing employment at lower capital cost and also helps in correcting regional imbalances of a vast country like India through industrialization of rural and backward areas, towards an efficient and inclusive growth model.

He also informed that, Micro, Small and Medium Enterprises (MSME) contribute nearly 8% of the country's GDP, 45% of the export. And they provide the largest share of employment after agriculture.

#### *Key highlights of the MSME SECTOR*

1. MSMEs account for about 15% of India's manufacturing output
2. MSMEs account for about 40% of India's total exports
3. The sector is projected to employ about 111.4 million people in more than 48 million units spread across the country
4. MSMEs manufacture more than 6000 products ranging from traditional to high tech items

#### *MSMEs contribution to Economy*

MSMEs have contribute significantly to the Indian Economy with more than 48 million units employing more than 111.4 million persons. Thus, MSMEs is contributing Indian Economy with increasing fixed investments and employment opportunities.

#### *Production*

MSMEs are playing a vital role in the growth of Indian Economy by accounting for 40% of the gross manufacturing output. As per estimation, one hundred thousand rupees investment in fixed assets in the sector produces 4.62 hundred thousand worth of goods and services with an approximate value addition of 10 percent point.

#### *Export Contribution*

45% of total exports are based in MSMEs in India. And the amazing fact is that, 95% of the MSME products come from non-traditional products. The growth in the segment has been mostly fueled by the performance of garment, leather and gem & jewelry units.

#### *Opportunities*

MSMEs have contributed outstandingly to attain a wide measure of industrial growth and diversification.

The opportunities of growth in the MSME sector are extensive due to the following attributes,

1. Less capital intensive
2. Extensive Promotion & Support by Government
3. Reservation for Exclusive Manufacture by Small Scale Sector
4. Project Profiles
5. Funding – Finance & Subsidies
6. Machinery Procurement
7. Raw Material procurement
8. Manpower Training
9. Technical and Managerial Skills
10. Tooling and Testing Support
11. Reservation for Exclusive Purchase by Government
12. Export Promotion

#### *Strategies for Enhancing Intra-SAARC Trade*

1. Enhancing Export of the Identified potential Items



2. Revisiting and Revising Sensitive Lists of Member Countries
3. Power Trade
4. Addressing Informal Trade
5. Transit Facility
6. Effective Exchange of Information Through Collaborations
7. Enhancing Intra-SAARC Trade

### 3.2.3 NEPAL Country Paper Presentation

- Ms. Shova Gurung, Vice President, FNCSI

#### *Nepal at a Glance*

<b>Area</b>	:	147,181 sq. KM
<b>Geography</b>	:	Land Linked country, connecting to China to the north and India to the East, West and South.
<b>Capital</b>	:	Kathmandu
<b>Population</b>	:	29.57 Million
<b>State</b>	:	7 States
<b>Local Govt.</b>	:	753 Local Authorities
<b>Language</b>	:	Nepali is the national language (Many other Languages)
<b>Currency</b>	:	Nepalese Rupees (Approx., US \$1=107)
<b>Political System</b>	:	Federal Democratic Republic
<b>Religion</b>	:	Secular State (Majority 80% Hindu, 11% Buddhists)
<b>Climate</b>	:	4 Major Seasons
<b>Altitudes</b>	:	100M – 8,848 M
<b>Life Expectancy</b>	:	66 Years
<b>Per Capita income</b>	:	756 USD (approx.)



Country Paper Presentation of Nepal by Ms. Shova Gurung

### *Economy*

- Developing Economy: Transferring from rural to urban and traditional to modern market oriented
- Predominantly agricultural country, about 65% populations deriving their livelihood from this sector and the main source of gross domestic production (about 31%)
- Foreign Migration form Employment (1500/Day)
- Hydropower, Tourism & Infrastructure sector are high growth potential

### *Industrial Development*

- Industrialization Began from early 60's
- Industrial Sector Characterized by a large number of small establishments, scattered in location, dwelling between formal and informal sectors of the economy

### *Classification of Industries*

Type	Fix Assets & Other Details
Micro	Fixed Assets up to 50,000 NRS (excluding land and building & employment including family member not more than 9)
Cottage	Utilizing specific (indigenous) skills/local raw materials and resources, labor-intensive and are based on national tradition, art and culture
Small	Fix Assets up to an amount 100 million NRS
Medium	Fix Assets up to an amount 100-250 million NRS
Large	Fix Assets more than amount 250 million NRS
<b>Approx. NRs 106=1 USD</b>	

### *Industrial Contribution to GDP*

- 6% Contribute to the National GDP, MSME Contributions (Formal only)
- 5.5% of National GDP

### *Trade Status*

- Export Import Ration 1:13.1
- Major trade partner India

### *Major policies*

- TO promote export and develop import substitution industries (Industrial Policy 2010, Commerce policy 2015)
- Incentives (Concessional import duties, tariffs, tax, exemptions, export subsidy, etc.) to enhance the capacities of industrial sector
- Invites Foreign Direct investment (FDI Policy 2071 BS)

### *Policy Approach & Issue*

- **Two-legs Approach** to industrial development

- i. **First Leg** is large industries that help to generate massive employment, to reduce trade deficit, and to increased overall economic growth
- ii. **Second Leg** is MSMEs that directly help: Alleviate poverty by uplifting the hardcore poor from the below-poverty line including women marginalized community.

#### *Federation of Nepal Cottage and Small Industries (FNCSI)*

The FNCSI was established in 1990, FNCSI, the apex body of Nepalese Micro, Cottage & Small Industries (MCSIs) and has 35,000 plus general members, among them 11,000 are women entrepreneurs. The vision: the Nepalese MCSI sector is functioning at its full capacity and contributes significantly to the national economy and the mission of FNCSI is to safeguard the rights and interests of Nepalese MCSIs and support them to increase productivity, and to foster entrepreneurship in Nepal.

#### *ORGANIZATION*

- Network in all over Nepal (in 75 districts chapters)
- 7 Provincial Chapters
- Expanding Network in Municipality Level
- Commodity Associations (21) & Associate and specific Cooperatives are also Institutional Members

#### *Women Entrepreneurs*

- Central Women Entrepreneurs Committee Under FNCSI at Central to Provincial to Municipal Level
- Largest network of Women Entrepreneurs' in the country

#### *FNCSI Representation*

- Represent the interests of micro, cottage and small industries
- At present, FNCSI represents more than 25 different Board / Forum / Committee etc.

#### *Concern with South Asian Countries South Asian Forum*

- Visibility of SAC SME Forum
- Collaboration with government agencies in PPP module.
- Differentiation of this forum from other similar forum/ network existed in the region as well as globally
- Collaborate with respective government as SAARC activities are in low pace at present scenario
- Strengthening trade facilitation, transit and connectivity
- Exploring the potential of intra-regional trade and investment
- Collaboration for single country, Bi & multi-country exhibition
- Enhancing the potential of MSMEs regional value chains for industrialization
- Exploring the opportunities and challenges for sharing of innovation and technology transfer
- Expanding Network of Women Entrepreneurs among the region
- Link our activities with the 2030 Agenda for Sustainable Development

### 3.3 Theme Paper Presentation: Expanding the MSMEs Linkage beyond the Border

- Mr. Shyam Prasad Giri, President, FNCSI



Presentation by Mr. Shyam Prasad Giri

#### *Forum*

1. Legalization
2. Article and Memorandum of Association: formulate appropriate article & memorandum of Association
3. Organizational Framework: how this forum will cooperate with organizations

#### *Organizations*

1. Membership Framework
2. Fee
3. Operational Management
  - i. Secretariat
  - ii. Plan of Action
  - iii. Implementation

#### *Recognition*

1. Recognition within countries
2. Bi-lateral & Regional recognition
3. Recognition in International Arena

#### *Scope*

1. MSME Capacity Development
  - Skill & Technology
  - Information Dissemination & Experiences Sharing
  - Joint Venture & Business Matching
2. Intra-Regional Trade

- Ease of Tariff and Non-tariff barriers
  - Trade Facilitation & Trade Promotion (Single, Bi & Multi-lateral, Information dissemination, Exhibitions & Exchange of trade Ambassadors)
3. International Trade
- Bi / Regional Value Chain Integration & Bundling of MSMEs Products
  - Exploration of Common Market
4. Regional Cooperation (Track 2 Diplomacy)
- Policy Access & policy lobbying
  - Mutual Recognition

*Comments from MR. HK Guha*

He stated that, the issues discussed by Mr. Giri were the known issues. Although the scope of discussion was less but his dedication was good. He also said that seeing the modality, there must be more and more sitting for discussion. Also shorting out things are important in case of any problem was said.

*Comments from Immediate Past president Mr. Mirza Nurul Ghani Shovan*

He stated that there must be timely meeting that must be held in order to discuss about the problem and sort them out.

*Comments from Mr. PK Agrawal*

The delegate from India suggested to set a target date with the help of social media and sort different criteria so that a quick outcome could be gained and the time for appointing meetings could be reduced.

### **3.4 Signing of Memorandum of Understanding between FNCSI and IIA**

Meanwhile, Memorandum of Understanding (MOU) was signed between FNCSI (President Mr. Shyam Prasad Giri) and IIA (President Mr. Suneel Vaish) to join hands coherently in enhancing the capacity of MSMEs in their respective working sectors.

### **3.5 Closing remarks**

The closing remarks delivered by Mr. Mirza Nurul Ghani Shovan, Immediate Past President of SAC SME Forum. He talk about 3 country's presentation was made along with Mr. Giri's speech on development of SME. He also mentioned that SME is not just a journey but a dream of regional countries. The immense potentiality of the south Asian countries was also acknowledged. The communication with the countries is important to remove the obstacles, for which the SME forum for south Asian countries was formed and is working for. The SAARC SME forum works for development of MSME in the region and has been working on it since 2005. With the new leadership it is expected to get a smooth functionality and development beyond expectation.

Finally, the co-working of different south Asian countries for the development of SME was asked by the past president as his closing words.

### **3.6 Vote of thanks**

In his vote of thank speech, President of SAC SME Forum, Mr. Suresh Pradhan appreciated everyone for electing him as new president and expects a good cooperation and coordination from the members. He also discussed about ups and downs, he has seen in past years and hopes his best working tenure. The idea of cumulative approach so that a cumulative outcome could be expected. He also talked about the MOU made with India and expresses his thought that there might be some more cumulative approach that can be expected in future. A talk on foreign employment and the mass production skill that could generate in Nepal was made. Idea of catering the business from India and China as shared on Mrs. Gurung's Country Paper was also put light on. Formalization of business from neighboring countries and its effect on the area of trade was also discussed. Trade deficit with different countries faced by Nepal was also discussed.

Finally, he concluded that the idea of empowering young entrepreneurs should be encouraged for the betterment of SME in Nepal. He also mentioned that this forum could be a medium to sort out different problems between the countries.

## 4. KATHMANDU DECLARATION

The Summit was concluded with declared the KATHMANDU DECLARATION.

The perspective of Kathmandu Declaration adopted by consensus by the participating member countries such as INDIA, represented by Federation of Association of Cottage and Small Industries (FACSI), BANGLADESH, represented by National Association of Small and Cottage Industries of Bangladesh (NASCIB) at the behest of Federation of Nepal Cottage and Small Industries (FNCSI), Nepal.

The basic objective of the 3<sup>rd</sup> Summit of South Asian Countries SME Forum organized by FNCSI at Kathmandu, Nepal on 29<sup>th</sup> April, 2018 was to reiterate the Dhaka Declaration to continue the objectives as set forth there in at Dhaka on 25<sup>th</sup> January, 2016 in order of furtherance of the action of the forum. Therefore, it has sustained its focus by stressing on its implementation in the days to come:

1. Contribution to promoting Small and Medium Enterprises (SMEs) and business development in South Asia through mutual cooperation and bounding by exposure of visit, professional training, workshops, seminars, conferences based practices and excellence in innovation among SMEs and business development will be implemented.
2. Promotion of sale volume and development of modern method for better access to market development in South Asian Countries duly emphasizing the need to develop quality and skill-based resources will be implemented.
3. SMEs, as engine of economic growth and the key employment generator will be encouraged to adopt technology-driven growth and due orientation to complement competitive edge for sustainability of SMEs in global market.
4. Collaboration among South Asian Countries on joint venture and technology transfer will be stressed upon.
5. Capacity building and need-based training for developing human capital by adoption of Training of Trainers (ToT) programs should be explored for the entrepreneurs in promoting SMEs business among South Asian Countries.
6. The potential avenues in cluster development of SMEs for balanced growth both in rural and urban areas to be explored to augment its growth.
7. Women friendly SMEs and business development is the order of the day and as such, the Kathmandu Declaration reiterates its stand to give special emphasis of extending equal opportunities to women entrepreneurs as human capital for its continual growth.
8. The Kathmandu Declaration stands to uphold the agenda of new generation as a new agenda for SMEs and its business development among South Asian Countries by adopting;
  - a. appropriate business strategy,
  - b. business process development,
  - c. innovative technology,
  - d. quality and skill-based human resources and,
  - e. attainable infrastructure support on Information & Communication Technology (ICT) both in rural and urban areas.

9. SMEs access to finance and productive utilization of credit for business development will be explored in order to see that the SMEs are not devoid of financial constraint for enhancing their productivity and profitability in their respective periphery of business.
10. The need for application of modern methods by promoting online marketing of SMEs products and services by bridging the gulf between buyer and seller has been given due appreciation and all effort would be engineered for online marketing of SMEs products by and between the member countries in particular; and the world market in general.
11. Climate change has impacted on the overall life of inhabitants of the world and there is the need for promoting of green environment for SMEs sector too. The declaration appreciates its value and stress on its application subject to circumstantial need and necessity.
12. Integrated mechanism is to be evolved by and between the countries like Bangladesh – India – Nepal -Bhutan to suggest to the respective government for ease of doing business between the SMEs of the member countries.
13. Specific counter for Commercial Important Person (CIP) as also for promotion of tourism in Nepal, FNCSI will approach its government for user friendly immigration service.
14. Visa system by and between the members countries especially between India and Bangladesh; & Bangladesh and Nepal for the SMEs should be revisited to make it business and user-friendly.

### ***Organizational Re-structuring of South Asian Countries SME Forum***

In order to pave the way for close monitoring and implementation of the points of the Kathmandu Declaration the following resolution has been adopted unanimously:

RESOLVED, that the participation of office bearers from each countries such as India, Bangladesh, Nepal, Bhutan and Sri Lanka will be as under;

- India – 15 members
- Bangladesh – 10 members
- Nepal – 10 members
- Bhutan – no. of membership will be ascertained by the President of South Asian Countries SME Forum (Mr. Suresh Pradhan) and thereafter it will be incorporated
- Sri Lanka – 7 members

The following Vice-Presidents have been nominated from the countries such as India, Nepal and Bangladesh:

#### **India**

- Mr. H.K Guha, Senior Vice President
- To be named (The name of another Vice President will be intimated later on)

#### **Bangladesh**

- Md. Muzibur Rahman Belal, Vice President
- Md. Munir Uz Zaman, Vice President

#### **Nepal**

- Mrs. Shova Gurung, Vice President



- Mr. Shiba Prasad Kattel, Vice President

It has been decided by consensus that at present no other chamber of commerce and trade bodies from the member countries will be co-opted in order to retain the present structure of the forum unchanged.

***Conclusion of declaration:***

The points raised in the declaration and the deliberations cross-exchanged in the 3<sup>rd</sup> Summit of South Asian Countries SME Forum held at Kathmandu, Nepal on 29<sup>th</sup> April, 2018, need to be implemented with the sincere and honest efforts of the member bodies and officials represented through them so as to ensure that the Forum attains its objectives under the leadership of the newly elected president Mr. Suresh Pradhan and his team.

## 5. RECOMMENDATION

The 3<sup>rd</sup> SAC SME Forum held in Kathmandu was managed in a systematic order. The key highlight of the summit was the business session which comprised of the country paper presentations. The presentations helped in understanding the area and scope of MSMEs in different South Asian Countries like India, Bangladesh and Nepal. Not only this but also the presentation by Mr. Shyam Giri, President, FNCSI on “Expanding MSMEs Linkage Beyond the Border: Challenges and way Forward” was quiet interesting and helped to summarize the main theme of the summit as well as understand the obstacles that might arise while expanding SMEs beyond border.

Different spokes person presented their ideas and views on the MSMEs and their conditions in different countries. Furthermore, the delegates had discussion on the present condition of MSMEs and their progress in their respective countries. Even though the program was quiet smooth there was less participation from the audience, in spite of getting chances to put forth their views and ideas, the audience had not much interaction with the delegates and the representatives. This is also the sign that the program was lacking the active audience participation but it might also be due to lack of time or less homework by the audience on the related topics. This problem of audience participation could be solved by “Cognitive Dissonance” in which the speaker holds the audience’s brains off balance by feeding bits of information as opposed to revealing their points early.

Expanding the SME development needs a strategic opportunity to achieve its objective of inclusive growth and specific recommendation for creating the best environment for MSMEs on:

- Supporting International market expansion, integration into global supply chins and find new customers
- Regulatory simplification, standardization and mutual recognition.
- Sustainability of business form startup to SME development via enhanced access to finance
- Facilitating and incentivizing the use of technology to enable SMEs to access markets and innovate.
- Develop greater stakeholder participation including the private sector, in the development of visional SME policies.
- Launch regional and national legal, institutional and regulatory reform initiatives to reduce both online and offline barriers and create a favorable environment for SME exports.
- Assist SMEs in internationalizing operations so they can go global by lowering the cost of international expansion and ensuring access to the best inputs from a range of suppliers at global prices
- Developing national policies and regional framework to enable data and information to flow across border.

Hence, this report has short to contribute to the overall vision of the summit held in Kathmandu, focusing on the development of SMEs, identifying areas where opportunity abounds and also areas where there are challenges especially with respect to regulatory barriers as well as access to technology and financing to grow to its full potential. We believe that doing so will lead to broad best improvements in not just economic growth, but also improvement in elevating overall poverty and achieve the sustainable goal by 2030.

## **6. CONCLUSION**

Overall the summit for 3<sup>rd</sup> SAC SME Forum was successfully held. Mr.Mirza Nurul Ghani Shovan handed his presidentship to Nepal along with the expectation of some revolutionary change in development of small and micro entrepreneur form the new President of the forum Mr. Suresh Pradhan. Also, the empowering of youth entrepreneurship is also expected form the new president. Furthermore, the discussion at high level of the forum must be done in order to systematic and smooth functioning of the new president along with his vision to uplift the SME of SAC as well as Nepal.

## Appendix A: Attendees

Participants List			
1.	Mr. Mirza Nurul Ghani Shovon President National Association of Small and Cottage Industries of Bangladesh (NASCIB) & South Asian Countries SME Forum BANGLADESH	2.	Mr. Mohammad Muzibur Rahman Senior Vice President National Association of Small and Cottage Industries of Bangladesh (NASCIB) BANGLADESH
3.	Mr. Muhammad Munir uz Zaman Central Executive Member National Association of Small and Cottage Industries of Bangladesh (NASCIB) BANGLADESH	4.	Mr. Md Iftekhar Ali Babu Central Executive Member National Association of Small and Cottage Industries of Bangladesh (NASCIB) BANGLADESH
5.	Mr. Md Shakir Ali Central Executive Member National Association of Small and Cottage Industries of Bangladesh (NASCIB) BANGLADESH	6.	Mr. Mohiuddin Mojumder Central Executive Member National Association of Small and Cottage Industries of Bangladesh (NASCIB) BANGLADESH
7.	Mr. Noor E Alam Md Zahidur Rahman Member National Association of Small and Cottage Industries of Bangladesh (NASCIB) BANGLADESH	8.	Mr. Abdulla Al Mamunur Rashid Member National Association of Small and Cottage Industries of Bangladesh (NASCIB) BANGLADESH
9.	Sheik Farid Ahammed Executive Member National Association of Small and Cottage Industries of Bangladesh (NASCIB) BANGLADESH		
10.	Mr. H.K Guha President Federation of Association of Cottage and Small Industries (FACSI) & Senior Vice President: South Asian Countries SME Forum INDIA	11.	Mr. Shib Nath Ghosh Executive Secretary Federation of Association of Cottage and Small Industries (FACSI) & General Secretary: South Asian Countries SME Forum INDIA
12.	Mr. Avivit Sinha Dy. Leader of the Delegation Federation of Association of Cottage and Small Industries (FACSI) INDIA	13.	Mr. Himachal Samanta Delegate Federation of Association of Cottage and Small Industries (FACSI) INDIA
14.	Mr. Sudip Bhattacharjee Delegate Federation of Association of Cottage and Small Industries (FACSI) INDIA	15.	Mr. Debabrata Sengupta Delegate Federation of Association of Cottage and Small Industries (FACSI) INDIA
16.	Mr. Arijit Basu Ray Delegate Federation of Association of Cottage and Small Industries (FACSI) INDIA	17.	Mr. Siddhartha Mitra Delegate Federation of Association of Cottage and Small Industries (FACSI) INDIA
18.	Mr. Suditya Mitra Delegate Federation of Association of Cottage and Small Industries (FACSI) INDIA	19.	Mr. Ashoke Kumar Ghosh Delegate Federation of Association of Cottage and Small Industries (FACSI) INDIA
20.	Mr. Sunil Vaish along President Indian Industries Association (IIA) INDIA	21.	Mr. K.K.Agrawal General Secretary Indian Industries Association (IIA) INDIA
22.	Mr. Han Zhicheng Vice President	23.	Mr. Pan Lai Secretary General

	International Chamber of Commerce CHINA		International Chamber of Commerce CHINA
24.	Mr. Wang Junpeng Chairman Guangyuan Transport Investment Group CHINA	25.	Mr. Xiong Chua Incharge of Sales Qian Cun Te Yi Liquor Co., Ltd. CHINA
26.	Ms. Jing Yuhua General Manager Guangyuan Shuyuan Tourism Product Development Co. CHINA	27.	Ms. Hu Jiamin Interpreter International Chamber of Commerce CHINA
28.	Mr. Shyam Prasad Giri President, FNCSI NEPAL	29.	Mr. Suresh Pradhan IP President, FNCSI NEPAL
		30).	Mr. Bishnu Bahadur Luitel Vice President, FNCSI NEPAL
31.	Mr. Purna Bahadur Bhandari Senior Vice President, FNCSI NEPAL	32.	Mr. Surya Bahadur Kandel Vice President, FNCSI NEPAL
33.	Mr. Mukesh Upadhyaya Vice President, FNCSI NEPAL	34.	Ms. Shova Gurung Vice President, FNCSI NEPAL
35.	Mr. Netra Prasad Pathak Vice President, FNCSI , Nepal	36.	Mr. Mohan Katuwal Vice President, FNCSI, NEPAL
37.	Mr. Prakash Rawal Vice President, FNCSI NEPAL	38.	
39.	Mrs. Shiba Upadhyay "Anju" Vice President, FNCSI, NEPAL	40.	Mr. Harihar Thapa Vice President, FNCSI, NEPAL
41.	Mr. Dambar Prasad Regmi General Secretary, FNCSI, NEPAL	42.	Mr. Kumar Giri Vice President, FNCSI , NEPAL
43.	Mrs. Pramila Basnet Secretary, FNCSI, NEPAL	44.	Mr. Satyanarayan Prajapati Treasurer, FNCSI, NEPAL
45.	Mrs. Rita Awal Vice President, Central Women Entrepreneurs Committee NEPAL	46.	Mrs. Roshani Upadhyay Senior Vice President, Central Women Entrepreneurs Committee NEPAL
47.	Mrs. Janaki Pradhan Vice President Central Women Entrepreneurs Committee NEPAL	48.	Ms. Shanti Sharma Vice President Central Women Entrepreneurs Committee NEPAL
49.	Mr. Basudev Giri Chairman, Advisory Committee, FNCSI NEPAL	50.	Mrs. Shanta Baskota Koirala Secretary, Central Women Entrepreneurs Committee NEPAL
51.	Mr. Ang Dendi Sherpa Member, Advisory Committee, FNCSI, NEPAL	52.	Dr. Biswa Keshar Maskey Member, Advisory Committee, FNCSI, NEPAL
53.	Dr. Pushpa Raj Rajkarnikar Member, Advisory Committee, FNCSI, NEPAL	54.	Mr. Dipak Narsingh Shrestha Member, Advisory Committee, FNCSI, NEPAL
55.	Dr. Indira Shrestha Member Advisory Committee, FNCSI, NEPAL	56.	Dr. Chandramani Adikari, Member, Advisory Committee, FNCSI NEPAL
57.	Mr. Dhanapati Kharel National Consultant, FNCSI, NEPAL	58.	Mr. Chudamani Bhattarai Executive Director, FNCSI, NEPAL
61.	Ms. Sumitra Lamichhane, FNCSI, Nepal	62.	Mr. Rajendra Keshari Ghimire, President, FNCSI, Sunsari NEPAL
63.	Mr. Bhawani Joshi, President, FNCSI Kavre NEPAL	64.	Ms. Manita Sapkota Pokharel, Programme Officer, FNCSI NEPAL
65.	Mr. Shiba Kattel President , Federation of National Industries and Commerce	66.	Ms. Binita Chaulagain Programme Officer, FNCSI, NEPAL

	NEPAL		
67.	Ms. Nabina Shrestha UN Global Compact	68.	Mr. Mim Hamal Programme Manager, European Union Delegation to Nepal
69.	Mr. Bish Ram Singh Maharjan Executive Member Federation of Handicraft Association of Nepal	70.	Ms. Ratneshwori Shrestha Vice Chairperson Federation of Handicraft Association of Nepal
71	Mr. Mahendra Bahadur Chitrakar President, Federation of Nepal Brick Industries (FNBI) NEPAL	72.	Mr. Tej Bahadur Rai President, ALFAN, NEPAL
73.	Mr. Rajesh Kaji Shrestha Vice President, World Association of Small and Medium Enterprises (WASME)	74	Mr. Tara Prasad Poudel Senior Vice President Province 3, FNCSI Nepal
75	Mr. Narayan Bahadur Karki Central Committee Member, FNCSI Nepal	76	Mr. Mahesh Kumar Acharya Central Committee Member, FNCSI Nepal
77	Mr. Bhupendra Prasad Chaulagain, Vice President FenFit Nepal	78	Mr. Biju Shakya, Associate VP, SME Federation
79	Mr. Kiran Sigdel, Associate VP, SME Federation	80	Ms. Malina Shrestha Ranjit, Associate Director, IEDI
81	Mr. Arun Shrestha, Assistant Director, FNCCI	82	Mr. Yuwaraj Shrestha, General Secretary, Federation of Nepal Beekeepers
83	Ms. Nirmala Shakya, FNCSI, Nepal	84	Ms. Guna Laxmi Shrestha, FNCSI Nepal
85	Mr. Birendra Jatti, President, BACSI	86	Ms. Ishwori Shrestha Bade, President, WEC Kavre
87.	Ms. Deepa Shakya, President, WEC Lalitpur	88.	Ms. Laxmi Giri, Treasurer, CWEC
89.	Mr. Ashtaman Maharjan President, FNCSI Lalitpur	90.	Mr. Purna Bahadur Khadka National Federation of Industry and Commerce
91.	Mr. Rajendra Koirala National Federation of Industry and Commerce	92.	Mr. Kamal Baral National Federation of Industry and Commerce
93.	Mr. Madan Khadka National Federation of Industry and Commerce	94.	Mr. Tikaram Jaishi National Federation of Industry and Commerce
95.	Mr. Gautam Lamsal National Federation of Industry and Commerce	96.	Mr. Ram Prasad Banjade National Federation of Industry and Commerce
97.	Mr. Lochan K.C National Federation of Industry and Commerce	98.	Ms. Parbati Thapa National Federation of Industry and Commerce
99.	Ms. Rama Giri National Federation of Industry and Commerce	100.	Mr. Prabesh Upreti National Federation of Industry and Commerce
101.	Mr. Bachchan Sharma National Federation of Industry and Commerce	102.	Mr. Purushottam Dhungana National Federation of Industry and Commerce

## Appendix B: Programme Agendas

10.00 - 10.30		<b>Registration : Tea / Coffee</b>
10.30 - 12.00		<p><b>INAUGURAL SESSION</b>  <b>Call on Dias:</b></p> <p><b>- Chairperson of the Session:</b>  Mr. Mirza Nurul Ghani Shovan, President of South Asian Countries SME Forum and National Association of Small and Cottage Industries Bangladesh (NASCIB)</p> <p><b>- Chief Guest:</b>  Honorable Minister, Mr. Matrika Prasad Yadav, Ministry of Industry, Commerce and Supply, Government of Nepal</p> <ul style="list-style-type: none"> <li>- Mr. Shyam Prasad Giri, President, Federation of Nepal Cottage and Small Industries (FNCSI)</li> <li>- Mr. H K Guha, Senior Vice President, South Asian Countries SME Forum and President Federation of Association of Cottage and Small Industries (FACSI)</li> <li>- Mr. Suresh Pradhan, Coordinator of 3rd SAC SME Forum Summit, VP of SAC SME Forum and Immediate Past President of Federation of Nepal Cottage and Small Industries (FNCSI)</li> <li>- Mr. Rajesh Kazi Shrestha, Vice President, World Association of Small and Medium Enterprises (WASME), President, Nepal Chamber of Commerce</li> <li>- Mr. Basu Dev Giri, Chairperson of Central Advisory Committee and Former President of Federation of Nepal Cottage and Small Industries (FNCSI)</li> <li>- Mr. Suneel Vaish, President, Indian Industry Association (IIA)</li> <li>- Mr. Han Zhicheng, Vice President, International Chamber of Commerce, China</li> <li>- Mr. Indrananda Abeyskera, President of Association for Sri Lanka Social and Cultural Cooperation (ALSCSCC)</li> </ul> <p><b>Felicitation with Nepali Dhaka Khada</b>  Felicitation by National Anthem of Nepal (नेपालको राष्ट्रिय गान द्वारा सम्मान ...)</p>
10.40 - 10.50		<b>Welcome Speech</b> - Mr. Suresh Pradhan, Coordinator of 3rd SAC SME Forum Summit, VP of SAC SME Forum and Immediate Past President of FNCSI
10.50 - 11.00		<b>Inauguration by Chief Guest: Lighting the Lamp</b>
11.00 - 11.30		<p><b>Speech / Greeting Messages:</b></p> <ul style="list-style-type: none"> <li>-Mr. Indrananda Abeyskera, President of Association for Sri Lanka Social and Cultural Cooperation (ALSCSCC)</li> <li>- Mr. Han Zhicheng, Vice President, International Chamber of Commerce, China</li> <li>- Mr. Shyam Prasad Giri, President, Federation of Nepal Cottage and Small Industries, Nepal</li> <li>- Mr. Rajesh Kazi Shrestha, Vice President, World Association of Small and Medium Enterprises (WASME) President, Nepal Chamber of Commerce</li> </ul>
11.30 – 11.50		<p><b>Chairmanship Handing over ceremony</b>  <b>Keynote speech from the Chairperson</b>  <b>Mr. Mirza Nurul Ghani Shovan, President of SAC SME Forum and National Association of Small and Cottage Industries Bangladesh (NASCIB)</b>  <b>Handing over the Presidentship by Mr. Mirza Nurul Ghani Shovan, President of SAC SME Forum to FNCSI received by Mr. Shyam Prasad Giri, President, FNCSI Nepal</b>  <b>Handing over the Presidentship by Mr. Shyam Prasad Giri, President, FNCSI to Mr. Suresh Pradhan, Immediate Past President, FNCSI</b></p>
11.50 – 12.05		<p><b>Inaugural Speech</b>  <b>- Chief Guest: Honorable Mr. Matrika Prasad Yadav, Minister, Ministry of Industry, Commerce and Supply, Government of Nepal</b></p>
12.05– 12.15		<b>Presenting Token of Love to Chief Guest and Presenting Institutional Appreciation to NASCIB, FACSI, Indian Industry Association (IIA), International Chamber of Commerce (ICC), China</b>
12.15 – 12.30		<p><b>Vote of Thanks &amp; Closing Remarks</b></p> <ul style="list-style-type: none"> <li>- Mr. H. K. Guha, Senior Vice President, South Asian Countries SME Forum and President, Federation of Association of Cottage and Small Industries (FACSI)</li> </ul>
12.30 - 13.30		<b>Lunch</b>
13.30 - 17.00		<p><b>Business Session</b>  <b>(Participation from General Body of Existing South Asian Countries SME Forum Member organization &amp; Invitee observers ONLY.)</b></p>
		<b>Session chaired by:</b>

		<p><b>Mr. Suresh Pradhan, President, South Asian Countries SME Forum</b>  <b>Seat on Dais:</b></p> <ul style="list-style-type: none"> <li>- Mr. Mirza Nurul Ghani Shovan, Immediate Past President of South Asian Countries SME Forum &amp; President, National Association of Cottage and Small Industries Bangladesh (NASCIB)</li> <li>- Mr. H K Guha, Immediate Senior Vice President, South Asian Countries SME Forum</li> <li>- Mr. Shyam Prasad Giri, President, FNCSI</li> <li>- Honorable Mr. Prakash Rawal, MP, Province no. 7, Nepal and VP, FNCSI</li> <li>- Mr. Shiva Prasad Kattel, President, Federation of National Industries and Commerce</li> </ul>
13.30 - 14.00		<ul style="list-style-type: none"> <li>- Expression of Interest on strengthening SMEs linkage - Mr. Suneel Vaish, President, Indian Industry Association (IIA)</li> </ul> <p><b>Country Paper Presentation</b></p> <ul style="list-style-type: none"> <li>- NASCIB, Bangladesh <ul style="list-style-type: none"> <li>• Mr. Muhammad Munir uz Zaman, Vice President, NASCIB</li> </ul> </li> <li>- FACS, India, <ul style="list-style-type: none"> <li>• Mr. H K Guha, Immediate Senior, President, FACS</li> </ul> </li> <li>- FNCSI, Nepal <ul style="list-style-type: none"> <li>• Mrs. Shova Gurung, Vice-President, Federation of Nepal Cottage and Small Industries (FNCSI)</li> </ul> </li> </ul>
14.00 - 14.45		<p><b>Presentation on "Expanding MSMEs linkage beyond the Boarder : Challenges &amp; Way forward - Mr. Shyam Prasad Giri, President, FNCSI</b>  <b>Comment on the Paper – Mr. H. K. Guha, President, Federation of Association of Cottage and Small Industries (FACS) and</b>  <b>Floor discussion on the paper</b></p>
14.45 - 16.00		<p><b>Consultation/discussion for Kathmandu Declaration and issues to be addressed on article of association and memorandum of articles of the Forum</b></p>
16:00 – 16:15		<p><b>Tea/Coffee</b></p>
16.15 – 16.45		<p><b>Formation/Elect of new Executive Committee of SAC SME Forum</b></p>
16.45 – 17.00		<p><b>Closing Remarks</b></p>
		<ul style="list-style-type: none"> <li>- Mr. Mirza Nurul Ghani Shovan, Immediate Past President of South Asian Countries SME Forum</li> <li>- Mr. Suresh Pradhan, President, South Asian Countries SME Forum (Vote of Thanks)</li> </ul>
17.00 – 18.30		<p><b>Free time ... ..</b></p>
18.30 onwards		<p><b>Reception Dinner (hosted by Rastriya Udyog Byapar Mahasang - Federation of National Industries and Commerce / Nepal) Venue: Hira Party Palace, Bijulibazzar, Kathmandu</b></p>